Contract Law 504 [Contract Law I] is one-semester, three credit hours. Basic principles and issues are addressed, which include but are not limited to the historical and theoretical contexts of “contract laws” as well as the constant evolution that impacts the “lawyering” aspect of contract law. Contract formation, interpretation, defenses, non-enforcement, third party involvement, breach, and remedies are general contract law areas. Contract Law I focuses on formation, formation, formation plus the interpretation, and implications of contracts: The Basis of Contractual Obligations, Liability in the Absence of Bargained-for Exchange, The Statute of Frauds, The Meaning of the Agreement: Principles of Interpretation and the Parol Evidence Rule, Supplementing the Agreement: Implied Terms, the Obligation of Good Faith, and Warranties. The cumulative knowledge acquisition approach is used in this class; as students expand their understanding of the subject matter, all aspects are iterated to review, test, re-test, which constantly tracks proficiency. The course introduces students to sources of Contract Law: case law, statutory law, the Restatement, Legal Commentary, and International Commercial Law’s impact on contracts/disputes. Additionally, elements of enforcing contractual promises/bases of legal obligation, reaching agreement, and the actual process of contract formation. The statute of frauds, the meaning of agreement: Principles of Interpretation and the parol evidence rule, as well as opportunities to supplement the agreement, i.e., implied terms, the obligation of good faith, and warranties are extensively covered and reviewed during class discussions and activities.

**Supplemental information as needed** is made available in class. You are required to **READ ALL** assigned material, including supplemental information/handouts. Please come to class prepared—**BRIEF all cases!!**

This course incorporates the American Bar Association’s mandated competencies, which are outlined in ABA Standard 302. Therefore, this course is designed to ensure knowledge and understanding of substantive and procedural law, and is specifically designed to develop the following professional skills:

- Legal Analysis and Reasoning...
- Critical Thinking ...
- Problem Solving ...
- Oral Communication in a Legal Context...
- Problem-solving: Written and Oral Communication in the Legal Context...

**COURSE/LEARNING OBJECTIVES** — obtain mastery of contract law—FORMATION, formation, formation. **SPECIFICALLY,** students will have knowledge of key elements of Bloom’s Taxonomy (KCASAE): KNOWLEDGE of UCC/black letter law (recognize, define...); COMPREHENSION (recognizing/remembering facts, terms, basic concepts); ANALYSIS (analyze, compare, test...); SYNTHESIS (organize, develop, design); APPLICATION (apply, solve, illustrate, write conclusion...), and EVALUATION (presenting/defending opinions based on judgment about information/validity/quality). In addition to KCASAE, students will develop/perfect written and oral advocacy skills; these skills will be honed during in-class drills/exercises, with opportunities to debate and defend conclusions.

**CLASS CONDUCT**—You are expected to conduct yourself in a professional manner — civility toward classmates is mandatory; this is professional school. Cell phone usage is **NOT** allowed in class. Also, computer use is restricted to note-taking and class related purposes only. The professor reserves the right to limit computer use during class; if this occurs, you are then required to take notes with pen to paper. **REMEMBER:** Preparation and Commitment are critical to mastering the material.
GRADING

50% - Class Portion:
12.5% -- Assessment I
12.5% -- Assessment II
12.5% -- Assessment III (In-Class Graded Essay)
12.5% -- Assessment IV
**Up to 10 Participation Points (PP) may be available.

50% - Comprehensive Exam – December 2021

NB – You are responsible for “Bubbling In/Writing” your Exam Number on each exam/graded exercise; this is YOUR DUTY and extremely important. ALL assignments require an Exam #, no exception; this avoids point deductions.

You are required to attend class, READ all assignments, and participate in discussions. At the beginning of each class a “recap” (of the last class) is conducted – be prepared to participate. Your grade may be reduced by ½ letter grade if you exceed the allotted absences. SEE Student Rules and Regulations for further details about grade reductions due to absenteeism. Any special accommodations must be requested through the Office of Student Affairs (OSA). ATTENDANCE is taken at the beginning of class. If you enter class after the roll has been called, you must tell me, at the end of class, before I leave the room that you arrived late. This is your responsibility; failure to alert the professors will result in an absence, which may affect your final grade. NO EXCEPTIONS! Do not attempt to address the absence issue in the hallway or in our offices – this policy is strictly enforced. In other words, do not attempt to make an excuse; the rule WILL NOT be waived.

REQUIRED BOOK(S)
3. Notes at the end of each chapter are also important!

FALL 2021 READING ASSIGNMENTS & ASSESSMENT INFORMATION

Note: You must READ the applicable UCC and Restatement Sections for each chapter (SEE Supplement-ROCL).

WEEK 1, August 16-20, 2021

Monday, August 19, Class Orientation: Introductions, expectations and “Rules of Engagement,” plus Course overview (includes Syllabus Review), handouts, questions and answers (Q&A).

Chapter 1 – An Introduction to the Study of Contract Law, Pages 1-34

Handouts: In-Class Exercises/Assessment—Case Summaries; Sherwood v. Walker (1887) [Handout]

CASES and SUPPLEMENTAL MATERIAL: √READ ROCL


Chapter 2 – The Basis of Contractual Obligation: Mutual Assent and Consideration, Pgs. 35-224

CASES and SUPPLEMENTAL MATERIAL: SEE Rules of Contract Law (ROCL)

√READ ALL PROBLEMS in the Chapter [Note: Mutual Assent Intent/Offer/Acceptance]

Ray v. William G. Eurice & Bros., Inc.

Note: You must READ the applicable UCC and Restatement Sections for each chapter (SEE Supplement-ROCL).
WEEK 2, August 23-27, 2021

Continue Chapt. 2 – The Basis of Contractual Obligation...
CASES and SUPPLEMENTAL MATERIAL:  SEE Rules of Contract Law (ROCL)
✓✓READ ALL PROBLEMS in the Chapter  [Note: Mutual Assent Intent/Offer/Acceptance]
Ray v. William G. Eurice & Bros., Inc.
Lonergan v. Scolnick
Normile v. Miller
Cook v. Coldwell Banker/Frank Laiben Realty Co.
Sateriale v. R.J. Reynolds Development
Walker v. Keith
Quake Construction Inc. v. American Airlines, Inc.
Hamer v. Sidway
Dougherty v. Salt
Plowman v. Indian Refining Co.
Dohrmann v. Swaney  [Note: Consideration]
Marshall Durbin Food Corp. v. Baker
Jannusch v. Naffziger  [Note: Formation under UCC, Art. 2]
Princess Cruises, Inc. v. General Electric Co.
Brown Machine, Inc. v. Hercules, Inc.
Paul Gottlieb & Co., Inc. v. Alps South Corp.
DeFontes v. Dell, Inc.  [Note: Electronic “Layered” Contracting]
Long v. Provide Commerce, Inc.

WEEK 3, August 30- September 3, 2021

Continue Chapter 2, The Basis of Contractual Obligations: Mutual Assent and Consideration,
Pages 35-224
CASES and SUPPLEMENTAL MATERIAL:  ✓✓READ ROCL
✓✓READ ALL PROBLEMS in the Chapter
Handouts/In-class Exercises

WEEK 4, September 6-10, 2021

MONDAY – September 6, 2021 – LABOR DAY ---- NO CLASS
Continue Chapter 2, The Basis of Contractual Obligations: Mutual Assent and Consideration
CASES and SUPPLEMENTAL MATERIAL:  ✓✓READ ROCL
✓✓READ ALL PROBLEMS
START Chapter 3, Liability in the Absence of Bargained-for Exchange: Reliance on Gratuitous
Promises, Unaccepted Offers, and the Principle of Restitution, Pages 225-344
CASES and SUPPLEMENTAL MATERIAL: √READ ROCL, DIAGRAM UCC 2-205

√READ ALL PROBLEMS Chapter 3
Kirksey v. Kirksey
Harvey v. Dow [Note: Promissory Estoppel]
King v. Trustee of Boston University
Katz v. Danny Dare, Inc.
Aceves v. U.S. Bank, N.A.
Berryman v. Kmoch [Option K]
James Baird Co. v. Gimbel Bros., Inc.
Drennan v. Star Paving Co.
Pop’s Cones, Inc. v. Resorts International Hotel, Inc.
Watts v. Watts
Mills v. Wyman [Note Promissory Restitution]
Webb v. McGowin

WEEK 5, September 13-17, 2021
Continue Chapter 3, Liability in the Absence of Bargained-for Exchange: Reliance on Gratuitous Promises, Unaccepted Offers, and the Principle of Restitution
CASES and SUPPLEMENTAL MATERIAL: √READ ROCL; In-Class Exercises
√READ ALL PROBLEMS in the Chapter

ASSESSMENT I - Friday, September 17, 2021

WEEK 6, September 20-24, 2021
Continue Chapter 3, Liability in the Absence of Bargained-for Exchange: Reliance on Gratuitous Promises, Unaccepted Offers, and the Principle of Restitution
CASES and SUPPLEMENTAL MATERIAL: √READ ROCL; In-Class Exercises
START Chapter 4, The Statute of Frauds, Pages 333-380
√READ ALL PROBLEMS in the Chapter
Handouts/Exercises
Crabtree v. Elizabeth Arden Sales Corp.
Beaver v. Brumlow
Alaska Democratic Party v. Rice

WEEK 7, September 27-October 1, 2021
Continue Chapter 4, The Statute of Frauds, Pages 345-394
CASES and SUPPLEMENTAL MATERIAL: √READ ROCL; √READ ALL PROBLEMS in the Chapter
START Chapter 5, The Meaning of the Agreement: Principles of Interpretation and the Parol Evidence Rule, Pages 395-479
Joyner v. Adams
Frigaliment Importing Co. v. B.N.S. International Sales Corp.
Thompson v. Libby  
Taylor v. State Farm Mutual Automobile Insurance Co.  
Sherrodd, Inc. v. Morrison-Knudsen Co.  
Nanakuli Paving & Rock Co. v. Shell Oil Co.  

**WEEK 8, October 4-8, 2021**  
Continue Chapter 5, The Meaning of the Agreement: Principles of Interpretation and the Parol Evidence Rule, Pages  
**ASSESSMENT II - Friday, October 08, 2021**

**WEEK 9, October 11-15, 2021**  
CASES and SUPPLEMENTAL MATERIAL: ✓ ✓ READ ROCL  
 ✓ ✓ READ ALL PROBLEMS in the Chapter  
Handouts/Exercises

**WEEK 10, October 18-22, 2021**  
Continue Chapter 5, The Meaning of the Agreement: Principles of Interpretation and the Parol Evidence Rule  
CASES and SUPPLEMENTAL MATERIAL: ✓ ✓ READ ROCL  
 ✓ ✓ READ ALL PROBLEMS in the Chapter

**WEEK 11, October 25-29, 2021**  
START Chapter 6, Supplementing the Agreement: Implied Terms, the Obligation of Good Faith, and Warranties, Pages 481-570  
CASES and SUPPLEMENTAL MATERIAL: ✓ ✓ ✓ ✓ READ ROCL  
 ✓ ✓ ✓ ✓ READ ALL PROBLEMS in the Chapter  
Wood v. Lucy, Lady Duff-Gordon  
Leibel v. Raynor Manufacturing Co.  
Seidenberg v. Summit Bank  [Note: Implied Obligation of Good Faith]  
Locke v. Warner Bros., Inc.  
Geysen v. Securitas Security Services, USA, Inc.  
Bayliner Marine Corp. v. Crow  [Note: Warranties]  
Speight v. Walters Development Co.  

**ASSESSMENT III - Friday, October 29, 2021**
WEEK 12, November 1-5, 2021
Continue Chapter 6, Supplementing the Agreement: Implied Terms, the Obligation of Good Faith, and Warranties
CASES and SUPPLEMENTAL MATERIAL: √ READ ROCL; In-Class Exercises
√ READ ALL PROBLEMS in the Chapter

WEEK 13, November 8-12, 2021
Continue Chapter 6, Supplementing the Agreement: Implied Terms, the Obligation of Good Faith, and Warranties
CASES and SUPPLEMENTAL MATERIAL -- REVIEW PROBLEMS and SUPPLEMENTAL MATERIAL:
√ READ ROCL
√ READ ALL PROBLEMS in the Chapter

WEEK 14, November 15-19, 2021
Continue Chapter 6, Supplementing the Agreement: Implied Terms ... Start RECAP PROBLEMS AND SUPPLEMENTAL MATERIALS; Continue with Problems, if necessary

ASSESSMENT IV - Friday, November 19, 2021

WEEK 15, November 22, 2021
LAST DAY OF CONTRACT LAW CLASS------MONDAY, Nov. 22, 2021
Discuss Final Exam and other house-keeping information ----- RECAP/REVIEW!

THANKSGIVING HOLIDAY, Nov. 25-26, 2021—NO CLASSES

+++++++++++++++++++++++++++++++++++++++++++++++++++++++++++***

FAILURE to comply with the “Rules of Engagement,” i.e. professional classroom decorum, unpreparedness, and, briefing/recapping, MAY result in point deductions from your next exam/graded assignment score - TWO POINTS for each infraction, 4 points maximum per exam! ALSO, NO cell phone use during class; NO RECORDING of class lectures/discussion.

READING PERIOD -- November 24 and 27-28, 2021
TMSL Final Exam Schedule-- November 29-December 10, 2021
NB - Please CHECK TMSL’S FINAL EXAM SCHEDULE FOR: DATE, TIME, and Rm. #.

DO NOT MAKE TRAVEL PLANS DURING THIS TIME!!!

“Stay on Track” WuJoJack®
ADA:
Students who have questions should contact:
Amy L. Ratra
Associate Dean – TMSL, Student Services and Instructional Support, 713-313-7909
or
SASO via email DisabilityServices@tsu.edu or phone 713-313-4210.

COVID-19:
Students who have questions as well as Students who contract the COVID-19 virus must report the information to:
Amy Ratra, 713-313-7909
TMSL Associate Dean of Student Services,
and
the Student Accessibility Services Office (SASO), by phone at 713-313-4210 or by email at disabilityservices@tsu.edu.
Additionally, if a student experiences a crisis outside of regular business hours, the student can call 833-848-1765.

TITLE IX:
Texas Southern University’s Office of Title IX is responsible for ensuring members in the Texas Southern University community enjoy an inclusive and welcoming university environment free from sexual discrimination, harassment and violence.
The Office’s approach is consistent with the mission of Texas Southern University, the University’s tradition of excellence, and all Federal Regulations, State Laws and University policies.
Students who have Title IX questions may contact:
Bobby Brown
Title IX Coordinator
Hannah Hall, Suite 106
713-313-1371
bobby.brown@tsu.edu
or titleix@tsu.edu.
or
Students may speak confidentially to the University Counseling Center. Please feel free to visit its website www.tsu.edu/ucc for more information about the Center’s services.